RFP - HE Ecosystem #1 - Academics and Administration (2024)

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RFP #: 269EMCPS-24-001

BidNet Title and Link

All EdgeMarket bids are published and accessible via BidNet.

To access this RFP on BidNet, click here:

• Higher Education Eco-System (HEES) #1 - Bid Information - New Jersey | BidNet Direct

Status

Closed - Awarded to 14, Contracting

Pre-Bid Conference and Informational Webinars

A Pre-Bid Conference was held on Thursday, July 16, 2024.

- View the Pre-Bid Conference recording.
- A walk-through of DecisionDirector begins here.

Informational webinars were held on May 16 and 23, 2024.

- Download presentation file (PDF).
- View the May 23, 2024 webinar session.

Overview

The purpose of this RFP is to procure under a single event a broad spectrum of software solutions for the Academic and many of the Administrative functions within Higher Education. It is the first in a planned series of similar broad spectrum procurements.

The strategic goal of this procurement is to provide Members and Participants with streamlined access to a comprehensive array of software solutions under a single contract vehicle. Conversely, our second goal is to make it easier for the awarded solution providers to include their full solution portfolios under that same contract vehicle.

Procurement plus System Selection, Implementation and Other Services

This procurement, coupled with our awarded array of distinguished system selection, cloud migration and implementation consultants (see **IT Professional Services**), will make it far easier and faster for our rapidly growing and highly diverse consortium members to choose and implement the solutions that will deliver the best possible outcomes.

Key New Sections of this RFP

The sections below introduce and preview two new and key aspects of this RFP, **Business Capability-Based Functional Scope and Requirements** and **Business Outcomes**.

Business Capability Based Functional Scope and Requirements

Edge has adopted the **Higher Education Reference Model (HERM) Business Capabilities Model (BCM)** from CAUDIT (and available through EDUCAUSE) to serve as the foundation of the functional scope and requirements for this RFP.

Scope is planned to include software systems that support the following general business capability areas as defined in the HERM BCM:

| Learning and Teaching | Research | Enabling Capabilities (Admin/IT) |
|-----------------------|-----------------------------------|---|
| Curriculum Management | Research Opportunities & Planning | Library Administration |
| Student Recruitment | Research Funding | Advancement Management |
| Student Admission | Research Assurance | Engagement & Relationship Management (CRM) |
| Student Enrollment | Research Management | Financial Management |
| Curriculum Delivery | Research Delivery | Human Resource Management |
| Student Assessment | Research Dissemination | Information Management |
| Completion Management | | Supporting Services (Housing) |
| Student Management | | |
| Student Support | | |

Each capability area has two or more business capabilities that will form the foundation of the requirements.

See the HERM BCM images shared further below for a high-level visual overview of the functional scope of this RFP.

Note: The final scope of capabilities within this RFP is subject to change.

Business Outcomes

The Ecosystem RFPs will also include a section that will ask solution providers to give examples of the business outcomes their customers have experienced as a result of deploying their proposed solution(s).

EdgeMarket has adopted the **Business Outcomes Framework**[™] created by Outcomes Work to provide the scope and organization for this section.

Important Note: Although Outcomes Work provides business outcomes resources and services to buying organizations and solution providers, EdgeMarket RFPs will never require bidders to purchase such resources or services, nor are such resources and services required for bidders to formulate bid responses.

Have You Completed a Vendor Profile?

If your firm has not yet done so, please take a few minutes to complete our Vendor Profile Submission form. This provides use with very useful background information and will ensure that you are added to our communications.

Return to EdgeMarket Bid Listing

Additional Information about the HERM BCM and Business Outcomes

Framework™

HERM Business Capability Model (BCM) Images

The images below are from the HERM BCM placemats. The capability areas outlined in long-dash-dot green are presently planned for inclusion in this RFP.

| Core Capabilitie and | | Design Recruit Enroll Deliver Assess Confer Student Recruitment (4), Admission (2), Enrollment (4), Administration (11), Assessment (2) Curriculum Management (8), Delivery (4), Completion Management (1), Support Services (6) Plan Fund Assure Conduct Impact Research Opportunities (3), Funding (2), Assurance (4), Management (2), Delivery (4), Dissemination (4) | | | | | |
|---|---|---|---|--|--|--|--|
| Value Chains | Research | | | | | | |
| ORE CAPABILITIES AND VAL EARNING AND TEACHING | UE CHAINS | | | | | | |
| DESIGN | RECRUIT | ENROL | DELIVER | ASSESS CONFER | | | |
| Curriculum Management Curriculum Design Finning Curriculum Curriculum Design Finning Curriculum Accreditation Controlum Improvement Curriculum Improvement Curriculum Curiculum Curriculum Curriculum | Student Recultiment Student Administration Progressive Bedeministration Student Administration Domenti Student Recultiment Student Administration Student Administration Management Student Administration Student Administration Student Record Management Student Record Management Student Record Management Student Record Management Student Record Management | Credit for Prior Laming Minnightent Student Enrolment Mitriculation Minnightent Enrolment Student Allocation Processing Enrolment Student Involce Cross Institutional Study Indentity Processing Enrolment Study | Curricing & Learning & Teering a Teering of the service teering of teering of the service teering of teering of tee | Student Assessment Learning Higher Degree Referance Student Assessment | | | |
| | Special Granidersition Examination Management Sudert Academic Progress Management Student Support Services Career Advice Career Advice Career Advice Academic Advice Career Sulls Development | Student Macarduct Macarduct Candidature Macarduct Student Health & Welliberg Financial Advice Student Health & Welliberg Financial Advice | areas of Learning and Teaching and Research | | | | |
| RESEARCH | | | | | | | |
| PLAN Research Opportunities & Flanning Research Opportunity Management Opportunity Research Project Design | FUND ASSURE Research funding Research Assurance Besearch Fundi Management Besearch Grant Research Thiss Besearch Grant Research Thissen Management Research Quality | CONDUCT Research Miniagement Research Delivery Research Delivery Research Data Management Research Data Research Data Research Data Research Data Research Data Research Data Research Delivery | IMPACT Research Disseminution Research Output Research Output Research Output Research Management Research Impact Research Imp | | | | |
| 80000 | | | <u> </u> | _ · _ · _ · · | | | |

| Capab | ilities | Marketin | g <mark>Engage</mark> | ement & Relationship Mgmt Legal Information & Communication Technology Mgmt | | | | | | | | |
|--|---|--|---------------------------|---|---|--|--|--------------------------------|---|--|--|-----------------|
| | | Human F | Resource M | gmt <mark>Finar</mark> | i <mark>cial Mgmt</mark> | <mark>Informatio</mark> | on Managen | <mark>ient</mark> Facil | ities & Esta | ate Mgmt | Support Servic | <mark>es</mark> |
| FP #1 - Administ FP #2 - Supporti | trative/Academic | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | Governance, Risk, & | | | | | Library Administration | _ |
| Vision & Strategy | Business Capability | Enterprise | Customer | Business Process | Service | Policy | Quality | Risk Management | Compliance | Business | Library Collection | |
| Development | | Architecture | Experience Management | Management | Management | Management | Management | | Management | Continuity Management | Management | |
| Strategic Plan Management | Change Management | Portfolio & Programme Management | Project Management | Product Management | Benefits Management | Incident Management | Investigation Management | Internal Audit | Complaint & Compliment Management |] | Collection Access Management | |
| Advancement Manage | ment | Marketing Manage | ment | _ | Engagement & Rela | ationship Management | | Legal Services | | Information & Management | Communication Technology | - |
| Alumni Management | Development & Fundraising | Advertising Management | Campaign Management | Market Research | Communications Management | Engagement Management | Relationship Management | Legal Advisory | Contract Management | Alignment, Planning, & | Build, Acquisition, & Implementation | _ |
| Donor, Sponsor, & Philanthropist | | Marketing Planning | Merchandising | Brand Management | Outreach Management | Extension Management | ۲ <u> </u> | | | | includes | ł |
| Management Human Resource Man |) | | | | Financial Management | | | | | | | ŀ |
| Organisational | Workforce | Talent Acquisition | Workforce | Remuneration & | Financial Planning | Accounts Pavable | Accounts | General Ma | | | siness/IT | |
| Design | Planning | | Training & Development | Benefits Management | & Analysis | | | Accountin | an | plicatic | ns | ł |
| Workforce Resource Management | Workforce Performance Management | Workforce Relations Management | Human Resource Support | | Bank Management | Procurement Management | | Asset Managem | <u> чр</u> | phoadic | | L |
| Information Managem | ient | | _ | Facilities & Estate Mar | agement | | Supporting Services | _ | | | | - |
| Advanced Analytics | Business Intelligence & Reporting | Data Management | Information Governance | Building & Facilities Management | Property Management | Campus Transportation Management | Housing & Accommodation Management | Gallery & Museum Management | Childcare Management | Healthcare Management | Health, Safety, & Wellbeing Management | |
| Identity & Access Management | Information Security Management | Enterprise Content Management | Records Management | Campus Security Management | Commercial Tenancy Management | Cleaning & Waste Management | Membership Management | Printing Management | Sport & Recreation Management | Intercollegiate Athletics Management | Retail Management | |
| Intellectual Property Management | Artefact & Collection Management | Digital Preservation | | Groundskeeping Management | Environmental Sustainability Management | Space Utilisation Management | Travel Management | Event Management | Venue Management | Mail Management | | |
| | | | | · | | | | | | | | - |

Business Outcomes Framework™

The images below show the hierarchy of the Business Outcomes Framework[™] as consisting of Business Value Categories, Business Drivers, and Investment Areas. The Investment Areas will serve as the collection points for Business Outcomes responses.



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