IT Pro - Software System Selection Services

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Software System Selection Services

Awarded Providers

Provider	RFP #	Contract #	Expires On
Avero Advisors	23-002	269EMCPS-23-002-EM-AAV	10/05/2027
BerryDunn	23-006	269EMCPS-23-006-EM-BER	05/29/2027
Bitbean, LLC	23-006	269EMCPS-23-006-EM-BIT	06/09/2027
CampusWorks, Inc.	23-002	269EMCPS-23-002-EM-CWI	10/04/2027
Ferrilli	23-006	269EMCPS-23-006-EM-FER	06/20/2027
ISG Public Sector	23-002	269EMCPS-23-002-EM-ISG	10/08/2027
Joseph W Hendrickson, LLC	23-002	269EMCPS-23-002-EM-JWH	10/08/2027
Moran Technology Consulting	23-002	269EMCPS-23-002-EM-MTC	10/08/2027
New Era Technology, Inc.	23-002	269EMCPS-23-002-EM-NET	11/30/2026
Optimum Healthcare IT	23-006	269EMCPS-23-006-EM-OHT	09/15/2027
SHI	23-002	269EMCPS-23-002-EM-SHI	12/04/2026
SIG (Strata Information Group)	23-002	269EMCPS-23-002-EM-SIG	10/04/2027
Slalom, Inc.	23-002	269EMCPS-23-002-EM-SLM	09/19/2027

How to Use

- See How to Use IT Professional Services Contracts

Category Description

The scope of services available under this category are as generally described using the language and intent stated in the related solicitation. Awardees in this category provided sufficient credentials, experience, and know-how in this category.

Solicitation Text

Vendor has the ability to assist and partner with the ordering institution in the selection of new or replacement software systems, either at the organization level or at the department level. This may also involve the recommendation for complementary systems, replacement of existing systems, or new systems that support effective management in the ordering institution. The selected partner will conduct identification and codification of system(s) requirements, suggest potential solutions, create a system(s) selection Request for Proposal (RFP) for distribution, assist with the vendor selection process, and provide recommendations on system(s) selection, and provide review and input on the target system(s) contract(s).

Typically, this will involve the following phases:

- Discovery
    - Conduct discovery efforts to obtain an understanding of the goals and objectives of the project and

document requirements to support a thorough vendor selection process.

- Request for Proposal
    - Create an RFP document for distribution, signoff, and publication.
    - Determine the vendor pool
    - Assist in the review of vendor proposals
    - Provide an analysis of bids and alternatives
    - Assist in contract review and negotiation with the selected target system(s) vendor(s)

Qualities of an Ideal Selection Business Partner:

- Deep knowledge of the higher education, local government, and healthcare technology solutions market (Vendor should indicate the sectors covered)
- Experience in managing system and platform selection projects
- Experience with ERP selection projects
- Experience with learning management platforms selection projects
- Experience with event management platform selection projects
- Experience with CRM platform selection projects
- Any additional services under this category not covered above.