

# Participating in an EdgeMarket Procurement

Last Modified on 03/12/2021 9:26 am EST

## Engaging for Success

Edge is committed to actively engaging EdgeMarket participants in the EdgeMarket procurement process so that new and essential solutions and services are identified, acquired and made available in the most timely and cost-effective manner possible.

## EdgeCon 2021 Session: EdgeMarket Working Together, Working For You

View our EdgeCon presentation to see how Edge enables our members and co-op participants to help plan EdgeMarket procurements and participate in individual procurement projects:

Your browser does not support HTML5 video.

## Facilitated by DecisionDirector®

Edge utilizes [DecisionDirector®](#), the planning and procurement platform from Advantiv Solutions, to make participating in EdgeMarket procurement activities fast, easy and effective.

## Ways to Participate

With each procurement project, Edge encourages several ways to participate, including:

Activity	Description
Project Formation	Determining the need, scope, approach and priority for the procurement
Requirements Gathering	Capturing, reviewing and prioritizing general and detailed requirements
Bid Evaluation	Reviewing and rating key elements of the bidder's proposals
Orals/Demonstration Evaluations	Participating in and rating interactive sessions with the selected bidders
Reference Check Evaluations	Interviewing references and rating each
Vendor and Solution Feedback	Rating the vendor and solution after sale and implementation

For a more complete view of procurement and due diligence activities, see [DecisionDirector® Plan2Procure](#) and [Collaborative Due Diligence with DecisionDirector®](#).

## For More Information

Dan Miller, Director of EdgeMarket, [dan.miller@njedge.net](mailto:dan.miller@njedge.net), 480.258.9665

---