EdgeMarket Solutions

The tables below provide easy access to our growing list of services and solutions.

- Jump to **Edge Shared Services** and **Lead Agency Contracts**
- For **IT Professional Services** categories and providers, see **IT Professional Services**.

Questions? Contact us at edgemarket@njedge.net.

EdgeMarket Co-op - Point Solutions and Technology Catalog

EdgeMarket offers a variety of procured point solutions and one of the most powerful procured IT and Services catalogs in the nation.

#	Provider	Solution	Contract #	Expires On
TeCHS: Technology, Hardware, Software and Services Catalog; Microsoft EES Level B Pricing [Single Award Category]				
1	SHI	TeCHS - Comprehensive catalog for hardware, software, services and more	269EMCPS-21-001-EM-SHI	06/30/2026
2	SHI	TeCHS - Microsoft Licenses and Campus Agreements, Microsoft hardware, and Microsoft Azure services (Microsoft EES Program)	269EMCPS-21-001-EM-SHI	06/30/2026
Higher Education Ecosystem (HEES)				
3	Anthology	Blackboard, Ally, Engage, and Related	269EMCPS-24-001-ANT	06/05/2028
4	Coursedog	Academic Operations Platform	269EMCPS-24-001-CDOG	05/18/2028
5	EAB Global	Data-driven Insights and Solutions	269EMCPS-24-001-EAB	06/19/2028
6	Inspera	Digital Assessment, Grading, and Proctoring	269EMCPS-24-001-EM-INSP	07/07/2028
7	IronBrick (Workday)	Workday Finance, Human Resources, and Student/Faculty Lifecycle Management Cloud Applications and Services	269EMCPS-24-001-IRB	04/09/2028
8	Panopto	Panopto Video Content Management System	269EMCPS-24-001-EM-PAN	06/01/2028
9	WeVideo	WeVideo Interactive Video Learning Platform	269EMCPS-24-001-EM-WVID	04/27/2028
Electronic Time and Attendance (ETAS)				
10	TCP Software	TimeClock Plus and Related Solutions	269EMCPS-25-001-TCP	03/25/2028
Higher Ed SaaS ERP and CRM Software and Services -- See also Higher Ed Ecosystem RFP as update to this category				
11	Anthology	Engage Higher Ed SaaS ERP and CRM Software and Services	269EMCPS-19-002-CMT	12/31/2025
Hosted Unified Communication as a Service (UCaaS)				
12	CBTS	Hosted Unified Communication as a Service (UCaaS) including VoIP telephony, collaboration, mobility and handsets; related products	269EMCPS-19-003-LA-CBT 269EMCPS-19-003-CP-CBT	02/24/2025
Smart Athletic Surfaces and Services				
13	Keystone Sports Construction	KSC Smart Athletic Surface Solutions	269EMCPS-22-004-LA-KSC 269EMCPS-22-004-CP-KSC	02/08/2027
Network as a Service (NaaS)				

14	CBTS	CBTS Network as a Service (NaaS)	269EMCPS-23-005-EM-CBTS	03/17/2026
15	Nile Global	Nile Network Access Service	269EMCPS-23-005-EM-NILE	03/10/2026
Workforce Development and Continuing Education System (WDCES)				
16	GeniusSIS	Genius CE, Class, and Enterprise	269EMCPS-23-004-EM-GSIS	04/10/2027
17	Modern Campus	Lifelong Learning Extended Education (EE) platform (formerly Destiny One)	269EMCPS-23-004-EM-MDC	04/16/2027
Student Success and Engagement Platform (SSEP)				
18	EAB Global	Navigate 360 and Starfish	269EMCPS-23-007-EM-EAB	04/17/2027
19	PeopleGrove	Student Success & Alumni Community Platform	269EMCPS-23-007-EM-PGR	09/11/2027
20	Watermark Insights	Student Success & Engagement Platform	269EMCPS-23-007-EM-WMI	01/26/2028
IT Help Desk Services				
21	Anthology	Anthology Help Desk	269EMCPS-21032301-EM-ANT	12/25/2026
22	BlackBeltHelp	IT Help Desk Services	269EMCPS-21-003-LA-BBH 269EMCPS-21-003-CP-BBH	07/08/2026
ITSM Toolset // Ticketing System				
23	TeamDynamix	ITSM Toolset // Ticketing System	269EMCPS-21-006-LA-TDX 269EMCPS-21-006-CP-TDX	07/19/2025
One Stop Support Services				
24	Anthology	Anthology Help Desk	269EMCPS-21032301-EM-ANT	12/25/2026
25	BlackBeltHelp	Simplify Contact Center and Software Platform	269EMCPS-23-001-EM-BBH	05/31/2026
Managed Campus Network Services				
26	Apogee	Managed Campus Network Services	269EMCPS-22-003-LA-APG 269EMCPS-22-003-CP-APG	07/12/2025
Enrollment, Marketing, and Other Support Services				
27	Anthology	Anthology - Marketing and Enrollment Management Services	269EMCPS-21032301-EM-ANT	12/25/2026
28	EAB Global	EAB Global - Enrollment, Marketing, and Other Services	269EMCPS-23-001-EM-EAB	05/31/2026
DW/BI for Institutional Effectiveness				
29	EAB Global	EAB Edify	269EMCPS-21-002-LA-EAB 269EMCPS-21-002-CP-EAB	08/11/2025
30	GCOM SSA Cloud	GCOM SSA Cloud	269EMCPS-21-002-LA-ASR 269EMCPS-21-002-CP-ASR	12/12/2025
31	HelioCampus	HelioCampus Product Suite	269EMCPS-21-002-LA-HEL 269EMCPS-21-002-CP-HEL	06/28/2025
32	Precision Campus	Precision Campus Reporting Service	269EMCPS-21-002-LA-PRE 269EMCPS-21-002-CP-PRE	07/05/2025
Media Planning and Buying Services				
33	Electric Symphony Media	Media Planning and Buying Services	269EMCPS-22-001-LA-ESM 269EMCPS-22-001-CP-ESM	07/24/2025
34	Marketsmith	Media Planning and Buying Services	269EMCPS-22-001-LA-MSI 269EMCPS-22-001-CP-MSI	08/28/2025

Enterprise Digital Content Hosting Platform				
35	Kaltura	Kaltura Video Experience Cloud	269EMCPS-22-002-LA-KAL 269EMCPS-22-002-CP-KAL	08/24/2025
Virtual Learning Platform -- See also Upcoming Replacement RFP				
36	Class Technologies	Virtual Learning Platform	269EMCPS-21-005-LA-CLS 269EMCPS-21-005-CP-CLS	02/06/2026
Enterprise Content Management System for Document Management, Imaging and Workflow				
37	GRM	Enterprise Content Management System for Document Management, Imaging and Workflow	269EMCPS-20-002-LA-GRM 269EMCPS-20-002-CP-GRM	12/22/2025
AI-Enabled Chatbot -- See also Upcoming Replacement RFP				
38	Ivy.ai	Ivy Chatbot	269EMCPS-20-004-LA-IVY 269EMCPS-20-004-CP-IVY	01/21/2025
39	Mainstay	Mainstay Engagement Platform	269EMCPS-20-004-LA-ADM 269EMCPS-20-004-CP-ADM	02/24/2025
40	Ocelot	Ocelot AI Student Engagement Platform	269EMCPS-20-004-LA-OCE 269EMCPS-20-004-CP-OCE	12/01/2025
Online Exam Proctoring -- See also Upcoming Replacement RFP				
41	Examity	Examity Proctoring Solution	269EMCPS-20-003-LA-EXA 269EMCPS-20-003-CP-EXA	12/15/2025
42	Proctorio	Proctorio Automated Proctoring Solution	269EMCPS-20-003-LA-PRO 269EMCPS-20-003-CP-PRO	11/01/2025
Learning Management System for Higher Ed and K-12 -- See also Upcoming Replacement RFP				
43	D2L	Learning Management System for Higher Ed and K-12	269EMCPS-19-004-D2L	04/22/2025
Emergency Notification System Services				
44	OnSolve	Emergency Notification System Services	269EMCPS-20-001-LA-ONS 269EMCPS-20-001-CP-ONS	01/03/2026
Pathogens Control Technologies				
45	Bayside Operations	Pathogens Control Technologies	269EMCPS-21-004-LA-BAY 269EMCPS-21-004-CP-BAY	06/30/2025

Shared Services - Provided Directly by Edge

Edge provides a variety of shared services solutions that leverage the resources and know-how of the Edge team of business, networking and technology professionals.

#	Service	Description	Contract #
1	EdgeSecure	Internal and external network scanning and analysis services	EMSS-19-001
2	EdgeNet	Network connectivity, circuits, colocation, and internet access	EMSS-19-002
3	EdgePro Fractional CIO	Staff augmentation for IT leadership	EMSS-19-003
4	EdgeMedia illumira Digital Asset Management Platform	illumira (f/k/a NJVid) web-based video and media sharing service	EMSS-19-005
5	Technology Assessment Services	A results-driven assessment methodology designed to maximize efficiency and enable digital transformation	EMSS-20-001
6	Business Process Management (BPM) Services	Business Process Management (BPM) Services	EMSS-20-002
7	Virtual/Fractional Chief Information Security Officer (CISO) Services	Virtual/Fractional Chief Information Security Officer (CISO) Services by Edge	EMSS-20-003

| 8 | Staff Augmentation | Technology staffing services to augment the skills of existing IT teams | EMSS-20-004 |
| 9 | Online Learning and Instructional Technology Acceleration (OLITA) | Staff augmentation for OLITA | EMSS-21-001 |

Lead Agency Contracts

Prior to operating the EdgeMarket co-op, Edge conducted competitive procurements and entered into master agreements as a Lead Agency on behalf of the entire public sector community in New Jersey, in addition to Edge's current membership.

#	Provider	Solution	Contract #
1	Nutanix	Nutanix Hyperconverged Infrastructure via Carahsoft	EMLAS-14-001
2	AWS	Cloud Storage and Compute	EMLAS-17-003
3	Blackboard	IT Help Desk Outsourcing **(Effective 12/26/2023 replaced by IT Help Desk Support Services - Anthology)**	EMLAS-17-004
4	Classlink	Single Sign-On Solution	EMLAS-18-001
5	Blackboard	Marketing and Enrollment Management Services **(Effective 12/26/2023 replaced by Marketing and Enrollment Management Services - Anthology)**	EMLAS-18-012
6	VMWare	Virtualization software and services via Carahsoft	EMLAS-21-004
7	Zoom	Web conferencing	EMLAS-18-004
8	Cylance	AI-based Advanced Threat Protection	EMLAS-18-008
9	AWS	Native Amazon Web Services	EMLAS-20-001
10	Comodo	Comodo Security Solutions	EMLAS-20-003
11	Rubrik	Rubrik hardware and software via Carahsoft	EMLAS-20-004
12	Red Hat	Red Hat	EMLAS-20-005
13	Code42	Code42 via Internet2 NET+ contract	EMLAS-20-006
14	BeyondTrust	BeyondTrust	EMLAS-20-007
15	Verkada	Verkada Products and Services via Carahsoft	EMLAS-20-009
16	Okta	Okta Products and Services via Carahsoft	EMLAS-20-010
17	Atlassian	Atlassian Products and Services via Carahsoft	EMLAS-20-011
18	DocuSign	DocuSign Products and Services via Carahsoft	EMLAS-20-012
19	Fortinet	Network Firewalls and WANs via Carahsoft	EMLAS-21-001
20	zScaler	Secure Web Gateways via Carahsoft	EMLAS-21-002
21	KnowBe4	Anti-phishing Training and Testing	EMLAS-19-009