

EdgeMarket Solutions

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The tables below provide easy access to our growing list of services and solutions.

- Jump to [Edge Shared Services](#) and [Lead Agency Contracts](#)
- For **IT Professional Services** categories and providers, see [IT Professional Services](#).

Questions? Contact us at edgemarket@njedge.net.

EdgeMarket Co-op - Point Solutions and Technology Catalog

EdgeMarket offers a variety of procured point solutions and one of the most powerful procured IT and Services catalogs in the nation.

| # | Provider | Solution | Contract # | Expires On |
|--|---------------------|--|--------------------------|------------|
| TeCHS: Technology, Hardware, Software and Services Catalog; Microsoft EES Level B Pricing [Single Award Category] | | | | |
| 1 | SHI | TeCHS - Comprehensive catalog for hardware, software, services and more | 269EMCPS-21-001-EM-SHI | 06/30/2026 |
| 2 | SHI | TeCHS - Microsoft Licenses and Campus Agreements, Microsoft hardware, and Microsoft Azure services (Microsoft EES Program) | 269EMCPS-21-001-EM-SHI | 06/30/2026 |
| Higher Education Ecosystem (HEES) | | | | |
| 3 | Anthology | Blackboard, Ally, Engage, and Related | 269EMCPS-24-001-ANT | 06/05/2028 |
| 4 | Coursedog | Academic Operations Platform | 269EMCPS-24-001-CDOG | 05/18/2028 |
| 5 | Crowdmark | Grading and Assessment | 269EMCPS-24-001-CMK | 10/20/2028 |
| 6 | EAB Global | Data-driven Insights and Solutions | 269EMCPS-24-001-EAB | 06/19/2028 |
| 7 | Element451 | AI Agent Platform and CRM | 269EMCPS-24-001-E451 | 10/22/2028 |
| 8 | HelioCampus | Institutional Performance Management | 269EMCPS-24-001-EM-HEL | 08/12/2028 |
| 9 | Inspera | Digital Assessment, Grading, and Proctoring | 269EMCPS-24-001-EM-INSPI | 07/07/2028 |
| 10 | IronBrick (Workday) | Workday Finance, Human Resources, and Student/Faculty Lifecycle Management Cloud Applications and Services | 269EMCPS-24-001-IRB | 04/09/2028 |
| 11 | NiCE | CXone Mpower Platform | 269EMCPS-24-001-EM-NICE | 10/02/2028 |
| 12 | Panopto | Panopto Video Content Management System | 269EMCPS-24-001-EM-PAN | 06/01/2028 |
| 13 | Softdocs | Softdocs Document Management and Process Automation Platform | 269EMCPS-24-001-EM-SDOC | 07/15/2028 |
| 14 | Watermark Insights | Watermark Academic Support Platform | 269EMCPS-24-001-EM-WMI | 09/18/2028 |
| 15 | WeVideo | WeVideo Interactive Video Learning Platform | 269EMCPS-24-001-EM-WVID | 04/27/2028 |
| Electronic Time and Attendance (ETAS) | | | | |
| 16 | TCP Software | TimeClock Plus and Related Solutions | 269EMCPS-25-001-TCP | 03/25/2028 |
| Higher Ed SaaS ERP and CRM Software and Services -- See also Higher Ed Ecosystem RFP as update to this category | | | | |
| 17 | Anthology | Engage Higher Ed SaaS ERP and CRM Software and Services | 269EMCPS-19-002-CMT | 12/31/2025 |

| Hosted Unified Communication as a Service (UCaaS) | | | | |
|--|------------------------------|--|--|------------|
| 18 | CBTS | Hosted Unified Communication as a Service (UCaaS) including VoIP telephony, collaboration, mobility and handsets; related products | 269EMCPS-19-003-LA-CBT 269EMCPS-19-003-CP-CBT | 12/31/2025 |
| Smart Athletic Surfaces and Services | | | | |
| 19 | Keystone Sports Construction | KSC Smart Athletic Surface Solutions | 269EMCPS-22-004-LA-KSC 269EMCPS-22-004-CP-KSC | 02/08/2027 |
| Network as a Service (NaaS) | | | | |
| 20 | CBTS | CBTS Network as a Service (NaaS) | 269EMCPS-23-005-EM-CBTS | 03/17/2026 |
| 21 | Nile Global | Nile Network Access Service | 269EMCPS-23-005-EM-NILE | 03/10/2026 |
| Workforce Development and Continuing Education System (WDCES) | | | | |
| 22 | GeniusSIS | Genius CE, Class, and Enterprise | 269EMCPS-23-004-EM-GSIS | 04/10/2027 |
| 23 | Modern Campus | Lifelong Learning Extended Education (EE) platform (formerly Destiny One) | 269EMCPS-23-004-EM-MDC | 04/16/2027 |
| Student Success and Engagement Platform (SSEP) | | | | |
| 24 | EAB Global | Navigate 360 and Starfish | 269EMCPS-23-007-EM-EAB | 04/17/2027 |
| 25 | PeopleGrove | Student Success & Alumni Community Platform | 269EMCPS-23-007-EM-PGR | 09/11/2027 |
| 26 | Watermark Insights | Student Success & Engagement Platform | 269EMCPS-23-007-EM-WMI | 01/26/2028 |
| IT Help Desk Services | | | | |
| 27 | Anthology | Anthology Help Desk | 269EMCPS-21032301-EM-ANT | 12/25/2026 |
| 28 | BlackBeltHelp | IT Help Desk Services | 269EMCPS-21-003-LA-BBH 269EMCPS-21-003-CP-BBH | 07/08/2026 |
| ITSM Toolset // Ticketing System | | | | |
| 29 | TeamDynamix | ITSM Toolset // Ticketing System | 269EMCPS-21-006-LA-TDX 269EMCPS-21-006-CP-TDX | 07/19/2026 |
| One Stop Support Services | | | | |
| 30 | Anthology | Anthology Help Desk | 269EMCPS-21032301-EM-ANT | 12/25/2026 |
| 31 | BlackBeltHelp | Simplify Contact Center and Software Platform | 269EMCPS-23-001-EM-BBH | 05/31/2026 |
| Managed Campus Network Services | | | | |
| 32 | Boldyn Networks | Managed Campus Network Services | 269EMCPS-22-003-LA-APG 269EMCPS-22-003-CP-APG | 07/12/2026 |
| Enrollment, Marketing, and Other Support Services | | | | |
| 33 | Anthology | Anthology - Marketing and Enrollment Management Services | 269EMCPS-21032301-EM-ANT | 12/25/2026 |
| 34 | EAB Global | EAB Global - Enrollment, Marketing, and Other Services | 269EMCPS-23-001-EM-EAB | 05/31/2026 |
| DW/BI for Institutional Effectiveness | | | | |
| 35 | EAB Global | EAB Edify | 269EMCPS-21-002-LA-EAB 269EMCPS-21-002-CP-EAB | 08/11/2025 |
| 36 | GCOM SSA Cloud | GCOM SSA Cloud and Fraud Detection | 269EMCPS-21-002-LA-ASR 269EMCPS-21-002-CP-ASR | 12/12/2025 |

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| 37 | Precision Campus | Precision Campus Reporting Service | 269EMCPS-21-002-LA-PRE 269EMCPS-21-002-CP-PRE | 07/05/2025 |
| Media Planning and Buying Services | | | | |
| 38 | Electric Symphony Media | Media Planning and Buying Services | 269EMCPS-22-001-LA-ESM 269EMCPS-22-001-CP-ESM | 07/24/2025 |
| 39 | Marketsmith | Media Planning and Buying Services | 269EMCPS-22-001-LA-MSI 269EMCPS-22-001-CP-MSI | 08/28/2025 |
| Enterprise Digital Content Hosting Platform | | | | |
| 40 | Kaltura | Kaltura Video Experience Cloud | 269EMCPS-22-002-LA-KAL 269EMCPS-22-002-CP-KAL | 08/24/2025 |
| Virtual Learning Platform -- See also Upcoming Replacement RFP | | | | |
| 41 | Class Technologies | Virtual Learning Platform | 269EMCPS-21-005-LA-CLS 269EMCPS-21-005-CP-CLS | 02/06/2026 |
| Enterprise Content Management System for Document Management, Imaging and Workflow | | | | |
| 42 | GRM | Enterprise Content Management System for Document Management, Imaging and Workflow | 269EMCPS-20-002-LA-GRM 269EMCPS-20-002-CP-GRM | 12/22/2025 |
| AI-Enabled Chatbot -- See also Upcoming Replacement RFP | | | | |
| 43 | Ivy.ai | Ivy Chatbot | 269EMCPS-20-004-LA-IVY 269EMCPS-20-004-CP-IVY | 01/21/2027 |
| 44 | Mainstay | Mainstay Engagement Platform | 269EMCPS-20-004-LA-ADM 269EMCPS-20-004-CP-ADM | 02/24/2025 |
| 45 | Ocelot | Ocelot AI Student Engagement Platform | 269EMCPS-20-004-LA-OCE 269EMCPS-20-004-CP-OCE | 12/01/2026 |
| Online Exam Proctoring -- See also Upcoming Replacement RFP | | | | |
| 46 | Examity | Examity Proctoring Solution | 269EMCPS-20-003-LA-EXA 269EMCPS-20-003-CP-EXA | 12/15/2025 |
| 47 | Proctorio | Proctorio Automated Proctoring Solution | 269EMCPS-20-003-LA-PRO 269EMCPS-20-003-CP-PRO | 11/01/2025 |
| Learning Management System for Higher Ed and K-12 -- See also Upcoming Replacement RFP | | | | |
| 48 | D2L | Learning Management System for Higher Ed and K-12 | 269EMCPS-19-004-D2L | 04/22/2025 |
| Emergency Notification System Services | | | | |
| 49 | OnSolve | Emergency Notification System Services | 269EMCPS-20-001-LA-ONS 269EMCPS-20-001-CP-ONS | 01/03/2026 |

Shared Services - Provided Directly by Edge

Edge provides a variety of shared services solutions that leverage the resources and know-how of the Edge team of business, networking and technology professionals.

| # | Service | Description | Contract # |
|---|--|--|-------------|
| 1 | EdgeSecure | Internal and external network scanning and analysis services | EMSS-19-001 |
| 2 | EdgeNet | Network connectivity, circuits, colocation, and internet access | EMSS-19-002 |
| 3 | EdgePro Fractional CIO | Staff augmentation for IT leadership | EMSS-19-003 |
| 4 | EdgeMedia illumira Digital Asset Management Platform | illumira (f/k/a NJVid) web-based video and media sharing service | EMSS-19-005 |

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| 5 | Technology Assessment Services | A results-driven assessment methodology designed to maximize efficiency and enable digital transformation | EMSS-20-001 |
| 6 | Business Process Management (BPM) Services | Business Process Management (BPM) Services | EMSS-20-002 |
| 7 | Virtual/Fractional Chief Information Security Officer (CISO) Services | Virtual/Fractional Chief Information Security Officer (CISO) Services by Edge | EMSS-20-003 |
| 8 | Staff Augmentation | Technology staffing services to augment the skills of existing IT teams | EMSS-20-004 |
| 9 | Online Learning and Instructional Technology Acceleration (OLITA) | Staff augmentation for OLITA | EMSS-21-001 |

Lead Agency Contracts

Prior to operating the EdgeMarket co-op, Edge conducted competitive procurements and entered into master agreements as a Lead Agency on behalf of the entire public sector community in New Jersey, in addition to Edge's current membership.

| # | Provider | Solution | Contract # |
|----|-------------|--|--------------|
| 1 | Nutanix | Nutanix Hyperconverged Infrastructure via Carahsoft | EMLAS-14-001 |
| 2 | AWS | Cloud Storage and Compute | EMLAS-17-003 |
| 3 | Blackboard | IT Help Desk Outsourcing (Effective 12/26/2023 replaced by IT Help Desk Support Services - Anthology) | EMLAS-17-004 |
| 4 | Classlink | Single Sign-On Solution | EMLAS-18-001 |
| 5 | Blackboard | Marketing and Enrollment Management Services (Effective 12/26/2023 replaced by Marketing and Enrollment Management Services - Anthology) | EMLAS-18-012 |
| 6 | VMWare | Virtualization software and services via Carahsoft | EMLAS-21-004 |
| 7 | Zoom | Web conferencing | EMLAS-18-004 |
| 8 | Cylance | AI-based Advanced Threat Protection | EMLAS-18-008 |
| 9 | AWS | Native Amazon Web Services | EMLAS-20-001 |
| 10 | Comodo | Comodo Security Solutions | EMLAS-20-003 |
| 11 | Rubrik | Rubrik hardware and software via Carahsoft | EMLAS-20-004 |
| 12 | Red Hat | Red Hat | EMLAS-20-005 |
| 13 | Code42 | Code42 via Internet2 NET+ contract | EMLAS-20-006 |
| 14 | BeyondTrust | BeyondTrust | EMLAS-20-007 |
| 15 | Verkada | Verkada Products and Services via Carahsoft | EMLAS-20-009 |
| 16 | Okta | Okta Products and Services via Carahsoft | EMLAS-20-010 |
| 17 | Atlassian | Atlassian Products and Services via Carahsoft | EMLAS-20-011 |
| 18 | DocuSign | DocuSign Products and Services via Carahsoft | EMLAS-20-012 |
| 19 | Fortinet | Network Firewalls and WANs via Carahsoft | EMLAS-21-001 |
| 20 | zScaler | Secure Web Gateways via Carahsoft | EMLAS-21-002 |
| 21 | KnowBe4 | Anti-phishing Training and Testing | EMLAS-19-009 |